

# BUSINESS

Sunday, July 22, 2012



**With hiring of Marissa Mayer, Yahoo tries again to reassert its Web presence. D2**

**TUESDAY: County unemployment reports; FirstMerit earnings report. THURSDAY: Timken Co. earnings report**

INFORMING. ENGAGING. ESSENTIAL.

**D**

## Probate judge's project brings insight

McKenney's crusade to educate residents done in 15-of-31 targeted communities



**BETTY LIN-FISHER**

Summit County Probate Judge Todd McKenney's yearlong probate project is wrapping up details on its final communities.

In January, the judge launched the project to help county residents better understand court procedures and avoid probate court by examining residential deeds.

He hoped to look at 238,000 residential deeds in the entire county by working with communities and volunteers.

This week, McKenney said the project is scheduled to complete 15 out of the 31 communities in Summit County by the end of the year and reach about half of the county's population.

"Several people told me we could not do it — and it has been harder than I thought. But it has been worth it," McKenney said. "I was glad to see so many different government areas working together to educate the public — from the county fiscal office and county probate court to each local government and attorneys at the Akron Bar Association."

Please see **Action, D3**

## Be suspicious of storm-chasing offers

**By Betty Lin-Fisher**  
Beacon Journal consumer columnist

While some recent rain has been a welcome sight, hail and storms this month brought damage and an unwanted side effect: storm chasers or fly-by-night companies that swoop in to offer service for repairs at cut-rate prices.

The area Better Business Bureau and Summit County Executive Russ Pry issued news releases last week warning consumers about the dangers of dealing with unregistered contractors.

One day this month, the county's Division of Building Standards notified 75 Summit County property owners that

the improvement projects at their homes lacked the proper permits required and that the work was being done by contractors not registered to work in the county.

"We commonly refer to these contractors as storm

Please see **Chasers, D3**

## Ritzy home slams door on chances of retiring

Moving into condo would free up cash to resign from job

**Q:** I am hoping for a quick reality check on the status of my retirement savings. I am single, 64, with no children. I own my home outright and it is assessed at \$475,000. I have no loan liabilities. My two IRAs totaled \$265,500 at the end of 2011 (\$246,593 in regular, \$18,910 in Roth). I have another rainy-day brokerage account valued at \$101,100, a life insurance policy worth \$4,000 and \$2,500 in a work-related retirement fund. I have Social Security income of \$1,400 and rental property income of \$750 per month. I net roughly \$15,000 per year from real estate sales. Last year's expenditures totaled \$36,000, so I anticipate working until I can no longer walk, talk or think.



**SCOTT BURNS**

**A:** Maybe not. It could be said that you are working to support your house. At a value of \$475,000, it is worth far more than the roughly \$370,000 you have in financial assets. It probably costs you more than \$15,000 a year to support. That reality also makes your house a very big lever on your retirement choices, particularly if you are willing to move to an area where home and condo prices have collapsed, such as Florida, or do a significant down-sizing.

Here's an example. If you sold your house, netted \$450,000 and bought a \$150,000 condo, you would still be living mortgage-free — but you would have nearly doubled your investment assets, making it much easier for you to decide whether to continue working.

The big decision here is about how you want to spend your time. Do you want to work to support a very nice home? Or would you rather have a less nice home and the time and money to do what you want? To put it another way, what has your house done for you lately?

**Q:** I am a 62-year-old woman, widowed since March of this year. I have some questions regarding my late husband's two 401(k) plans, totaling about \$300,000. I am currently

Please see **Burns, D3**



PAUL TOPPLE/Akron Beacon Journal photos

Jeffrey Jones, Consolidus founder and CEO; Denise Cline, director of operations; Aubrey Cocklin, director of client services; and Alicia Mowry, director of graphic services, show branded merchandise items marketed on clients' websites. Consolidus' offices are at the Akron Global Business Accelerator.

## COMPANY BUILDS BRANDS

Fast-growing Consolidus, founded by former Akron firefighter, finds niche selling promotional products online

**By Katie Byard**  
Beacon Journal business writer

Coffee mugs, key chains and caps stamped with logos are a huge business, and a young downtown Akron company is being recognized for its small, but growing part of it.

Consolidus LLC, founded six years ago by a one-time Akron firefighter, has been named one of the country's fastest-growing sellers of promotional products, or branded merchandise.

"All our efforts are paying off," said company CEO and founder Jeffrey Jones. "The list shows we've found a way to distinguish ourselves within the industry made up of over 25,000 distributors throughout the U.S."

The 15-employee company saw its annual sales jump 121 percent from 2009 to 2011.



Graphic designer Rachel Purton works on a University of Akron graphic at Consolidus LLC in the Akron Global Business Accelerator.

That landed it at the No. 8 spot on the Advertising Specialty Institute's 2012 list of the 10 fastest-growing distributors.

Sales totaled about \$1.8 million last year, Jones said. He said his conservative estimate for sales this year is \$2.25 million.

Like other growing distributors, Consolidus sells most of its items online, and Jones credits his company's particular technology approach.

Rather than have buyers go to one mega website, Consolidus offers customers individual sites — or online stores — tailored to their particular markets.

For Army and Air Force ROTC units nationwide, Consolidus created ArmyROTCshop.com and AirForceROTCshop.com. One of the newer

Please see **Products, D3**

## New jobs go mostly to men since recession

Rebound in manufacturing favors male workers while cuts in government positions hurt women

**By Don Lee**

Tribune Washington Bureau

**WASHINGTON:** Even as women have moved up the economic ladder and outpaced men in earnings growth in the past decade, they are lagging behind in a crucial area — getting new jobs.

Since the recession ended in June 2009, men have landed

80 percent of the 2.6 million net jobs created, including 61 percent in the past year.

One reason: Male-dominated manufacturing, which experienced sharp layoffs during the recession, has rebounded in recent years, while government, where women hold the majority of jobs, has continued to be hit

hard. But there's something else at work. Men are grabbing a bigger share of jobs in areas, such as retail sales, that typically have been the province of women, federal data show.

That's not necessarily good news for women or men. The work that mainly has gone to women often pays less and offers less benefits and less opportunity for advancement than the jobs men previously

held. Paul Cordova and Betty Mowery, a married San Francisco couple in their 40s, found that out in short order. Three days after Cordova lost his job managing facilities at a San Francisco law firm in April 2009, Mowery was laid off as a customer service representative at an air freight company.

Cordova got a new job

Please see **Jobs, D3**

## Women and new jobs

Since the recovery began three years ago, men have accounted for 80 percent of the net new jobs. Recently, women have picked up a bigger share but still far lag men in employment gains.

Net change in jobs from June 2009 to June 2012		
	Women	Men
Total	+512,000	+2.07 million
Construction	-92,000	-406,000
Manufacturing	-89,000	+326,000
Retail trade	-142,000	+391,000
Financial activities	-14,000	+102,000
Education and health care	+725,000	+389,000
Leisure and hospitality	+246,000	+263,000
Professional and business services	+517,000	+933,000
Government	-396,000	-231,000

NOTE: Figures are for selected industries and will not add up to total jobs

SOURCE: U.S. Bureau of Labor Statistics

McClatchy/Tribune

# Burns

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*drawing his Social Security. I also have income from his pension plan. I have no mortgage or other debt. A financial planner I have been talking to has recommended putting the 401(k)s, which fluctuate up and down with the market, into an ELA, an equity-indexed annuity.*  
**A:** Equity-indexed annuities can reduce your anxiety over big market fluctuations, because they guarantee no losses in any year. This is done by limiting your return to a portion of the change in value of the equity index and by excluding the dividend yield. As a consequence, you miss the big drops — but you also lose much of the gain in bull markets. In addition,

you are subject to major cost penalties if you decide to sell your investment early, so you lose a good deal of financial freedom.

If your financial planner is suggesting that you will get equity-like returns with much less risk, he is misrepresenting the product and its potential return. He may also be understating the complexities and limitations of the product. Relative to most people, you already have a great deal of stability in your financial life. You have Social Security, you have a pension, you own your home and you are debt-free. This means you can afford to take some amount of risk in your other assets — your two inherited 401(k) plans. If you move to an IRA rollover account, you can consolidate two accounts into one and simplify your life. You could also invest

in a low-cost balanced fund that will allow you to redeem shares at any time with no penalties. This would give you flexibility.

If you haven't been presented with this alternative, the probable reason is that your "financial planner" is really a product salesperson who gets 100 percent of his or her income from sales commissions, often for only one kind of product. This is a heavily sold product because it has attractive commissions, not because it is a universal investment solution.

FINRA, the Financial Industry Regulatory Authority, has issued an investor alert, which you can read at this link: [assetbuilder.com/MTACGK](http://assetbuilder.com/MTACGK).

Questions about personal finance and investments may be sent by email to [scott@scottburns.com](mailto:scott@scottburns.com).

# Products

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Consolidus online stores is for the University of Akron. "Customers often don't even know us as Consolidus," said Denise Cline, director of operations. "They know us by the web store name. The Army ROTC battalions know us as ArmyROTCshop." Consolidus, which uses company-developed technology, updates the sites frequently, posting new pictures of products and "top ten most popular items" for that customer.

The UA store last week featured pictures of an umbrella, pen and shirts — all with the UA logo. A flash drive with an image of UA's Zippy kangaroo mascot was listed as the No. 1 selling item.

Each online store is assigned to a specific Consolidus employee, who works with an in-house design team.

Individual consumers can't shop on the sites. The sites are for purchasing personnel and other representatives of businesses and organizations wanting to boost their name recognition.

the industry by forming a traditional products company that had no websites. Rather, he used catalogs, calling on existing and potential customers.

Jones said he founded Consolidus after "recognizing the growing role and possibilities with the Internet ... It was like with the travel industry, distributors were seeing a lot of the \$17 billion promotional products industry moving online."

Jones dubbed the company Consolidus because the web-based stores allow various departments of a single organization to consolidate their purchases.

"It's kind of like a group buy," Cline said. "All the purchasing departments in a group or network or corporation, they all buy from the same place, combining their buying power."

The Army and Air Force ROTC programs were early customers, and continue to generate a sizeable chunk of Consolidus' sales.

Ken Lepori, with the Army ROTC program at Sam Houston State University in Texas, said when recruiting, "you often need things that get your names and phone number out. Just like a business card, you may hand out a cap."

ArmyROTCShop.com, he said, "is very convenient. It's kind of like a store where you can go and pick and say 'this would work for me, this would not.'"

Other online stores include one for franchisees of Tuffy Auto Service Centers, and one developed for Small Business Development Centers nationwide.

Some of the company's sites target an entire industry. MicrobrewMarketing.com, for example, aims at operators of beer microbreweries. Top sellers on this site include golf balls and coasters stamped with logos.

Since its founding, Consolidus' offices have been in the Akron Global Business Accelerator, the state and locally funded business incubator in the city's downtown.

Jones turned fellow tenants there into customers, creating [akronacceleratorshop.com](http://akronacceleratorshop.com).

Now he's marketing this site to any area business.

"We're just beginning to roll it out to the Akron area," he said. "We're positioning this store to be Akron's Internet resource for branded materials."

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# Action

Continued from Page D1

The communities whose deeds were reviewed by volunteers as part of the project or are still scheduled to be reviewed are: Reminderville, Twinsburg, Twinsburg Township, Stow, Tallmadge, Springfield Township, Cuyahoga Falls, Coventry Township, Green, New Franklin, Clinton, Copley Township, Bath Township, Fairlawn and Peninsula. "We went as far as we could and helped each community that asked. I am proud of the fact that we did not hire any employees for the project — that we relied heavily on volunteers. The best part has been talking to thousands of residents who have called or attended public meetings and for the first time understand the way the way probate works," McKenney said.

Residential deeds are being checked to notify homeowners who could benefit from creating a Joint and Survivorship Deed or another document called a Transfer on Death Affidavit (often called a TOD or a TOD deed).

The transfer allows a property to go from a single person or widow or widower to heirs. Both scenarios would transfer property without probate court involvement and save time and money for families, he said.

McKenney said these are recommended for people in a first marriage or those who are single with adult children and with a home as their largest

asset. Single or divorced parents with minor children might not want to have a TOD to young children.

Previous Beacon Journal stories with contact numbers about McKenney's project, as well as information about how to look up the deeds and read about estate-planning, can be found online at [www.ohio.com/betty](http://www.ohio.com/betty) under "Probate project." The original story was published Jan. 29.

McKenney was appointed probate judge last November, resigning as a state representative to take the position after the retirement of Bill Spicer.

A few days after taking his oath in December, McKenney announced he would not run for election to the job because he had community projects in mind that he said needed his full attention.

Whether the project continues after his term will be up to the next probate judge, though McKenney said he believes he has in place the volunteer network to find ways to help other communities that are interested.

Communities can still contact McKenney by phone at 330-643-2330. Homeowners in communities that were not reviewed can also look up deeds electronically after 1988 and can request copies of older deeds through Summit County.

According to Summit County Fiscal Officer Kristen Scalise's department, there has been a 77.7 percent increase in survivorship type deed filings in the first six months of this year compared to the same period last year. Last year, there were 592 filings through

June 30 and this year there are 1,052.

Geauga County has launched the same project.

Project volunteers send a letter to homeowners whose review indicates the deed could benefit from being changed and an invitation to a meeting. If you missed a meeting held by McKenney in your community, you can catch one anywhere:

• **Bath Township:** set for the week of Sept. 24, details to come.

• **Village of Clinton:** 300 letters went out and the public meeting will be at 6 p.m. Tuesday, Aug. 7, at Clinton Village Hall, 7871 Main St.

• **Coventry Township:** about 2,200 letters went out to residents last week and the public meeting is 6 p.m. Wednesday at the Coventry High School Theatre, 3089 Manchester Rd.

• **Cuyahoga Falls:** set for the week of Sept. 17, details to come.

• **The City of Green:** set for the week of Oct. 15.

• **Peninsula:** meeting is set for 6 p.m. Monday, Sept. 10, at the Peninsula Town Hall, 1582 Main St. (State Route 303).

• **Springfield Township:** about 2,500 letters have gone out and the meeting is at 6 p.m. Thursday, Aug. 2 at Maranatha Bible Church, 1424 Killian Road.

• **Stow:** meetings in late August, details to come.

• **Twinsburg Township and the City of Twinsburg:** separate public meetings during the first week of October.

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# Jobs

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working as a clerk in a grocery store, but at \$9 an hour, it paid much less than his previous job. Mowery couldn't find any job and finally stopped looking. She went back to college this year to retrain for a career in mental health.

"It's a huge step down," Mowery said of their family income, close to \$100,000 before the start of the recession at the end of 2007.

The retail trade demonstrates how much things have changed in recent years.

Three years ago, women made up a majority of the payrolls in the retail trade, just as they have throughout most of the last three decades for which data are available. But since the sector hit bottom in December 2009, men have landed more than 440,000 retail jobs while women have lost 49,500 positions.

Men now account for 51 percent of the 14.75 million retail jobs in the country.

Similarly, the male share of payrolls has inched higher in financial services such as banking and real estate, health care and education, and leisure and hospitality businesses, although women still outnumber men in each sector.

"During this recovery, men have looked for alternative careers and jobs in other sectors," said Adriana Kugler,

the Labor Department's chief economist.

In recent months, women have picked up a bigger share of the new jobs than they had before, but it's uncertain whether that trend will continue. And they have a long way to go to cut down the gender disparity in finding new jobs — a gap that has drawn notice in this presidential election year.

This spring, GOP candidate Mitt Romney's campaign blamed the hardships for women on President Barack Obama's policies. Analysts pointed out Romney's claims ignored the fact that men took their lumps earlier in the recession. Unemployment peaked in late 2009 for men and a full year later for women.

The gender gap has raised concerns about possible discrimination in hiring. If the trend persists, it could set back gains made by women in the workplace, experts said.

"It's hard to know [whether] some employers place a priority on men going back to work," said Joan Entmacher, vice president for family economic security at the National Women's Law Center. Of particular concern, she said: Opportunities for women in higher-paying fields such as manufacturing are shrinking.

Since December 2009, manufacturing has added nearly 500,000 net new jobs, but the head count for women at factories has stagnated.

Dean Baker, co-director of the Center for Economic and

Policy Research, said men may have an edge because they tend to have a longer work history. But he also suspects some employers will "take a male applicant more seriously even [when a man and woman are] equally qualified."

Gender discrimination in hiring is hard to prove. In fiscal 2011, more men than women filed complaints of unfair hiring based on gender with the Equal Employment Opportunity Commission. It's the first time that has happened in at least a decade, possibly reflecting the increased entry by men into women-dominated workplaces.

Some employers said they are seeing more male applicants for jobs in industries such as retail — a trend that Dov Charney, chief executive of American Apparel Inc., welcomes.

"Gender stereotypes still exist; many men don't want to work on the retail floor," said Charney, whose Los Angeles apparel maker operates 140 stores in the U.S. But he sees change.

"More and more men are interested in fashion because gender definitions are changing," he said, "because the world is saying it's OK."

For many men, though, alternative careers aren't so much a choice as an act of desperation.

"They really need the work; they can't afford to be choosy," said Harry Holzer, a labor expert at Georgetown University and the Urban Institute.

# BUSINESSCALENDAR

**Tuesday**  
**Toastmasters Akron 151** — 6:30 to 8 p.m., Summa St. Thomas Hospital, 444 N. Main St., Akron. Information: 330-733-7683.

**Northeast Ohio Business Alliance** — 7:30 to 9 a.m., Real Estate Capital Partners, 8821 Freeway Drive, Macedonia. Information: [edhopson@rcpfunding.com](mailto:edhopson@rcpfunding.com).

**AmSpirit Business Connections, Greater Akron Referral Network Chapter** — 7:30 a.m., Akron General Health and Wellness Center-West, 4125 Medina Road, Bath Township. Free. Information: Tim Brenner, 330-472-8508.

**International Referral Network, Greater Akron Chapter** — 7:30 a.m., Ramada Plaza restaurant, 20 W. Mill St., Akron. Carl Quatraro, Liberty Mutual Insurance, will speak. Information: 330-962-6844 or [www.irlink.com/chapter/2/22](http://www.irlink.com/chapter/2/22).

**Wednesday**  
**A.M. Akron Toastmasters Club** — 8 a.m., Fairlawn Country Club, 200 N. Wheaton Road, Akron. Breakfast, \$6. Information: Jim Butler, 330-666-5630.

**International Referral Network, Akron West Chapter** — 11:45 a.m., Rosemont Country Club, 3177 Rosemont Blvd., Fairlawn. Reservations: Bill Kirk, 330-237-1111.

**Thursday**  
**AmSpirit Business Connections, Summit Business Network Chapter** — 7:30 a.m., Bob Evans, 175 Howe Ave., Cuyahoga Falls. Free. Information: Lindsay Smith, 330-704-9939.

**T.E.E.M. (Together Everyone Ears More)** — 7 to 8:30 a.m., Silver Lake Country Club, 1325 Graham Road, Silver Lake. Information: Pam Prowten, 330-715-4327.

**Toastmasters in Green** — Noon to 1 p.m., John Torok Community and Senior Center, 4224 Massillon Road, Green. Information: Stephanie Coss, 330-494-9111, ext. 612.

**Community Job Club** — 7-9 p.m., Stratford Place, 4301 Darrow Road, Suite 2550, Stow. Offering free outplacement services for the unemployed and career management assistance to help the employed stay marketable. Information: [www.communityjobclub.com](http://www.communityjobclub.com).

**Continuing Legal Education Seminar** — 8-10 a.m., Embassy Suites Cleveland-Rockside, 5800 Rockside Woods Blvd., Independence. The Association of Corporate Counsel America, Northeast Ohio Chapter and Taft, Stettinius & Hollister LLP will present *Compliance Laws in the Era of Enforcement*. \$40; \$20 for ACC members; free law students and faculty. Registration: Nancy Schneider at 440-988-3213.

**Friday**  
**Business Network International, Aurora Borealis Chapter** — 7:30 a.m., Our Lady of Perpetual Help Catholic Church, 342 S. Chillicothe Road, Aurora. Details: Keith Smith, 216-595-7900 or [www.bni-ohio.com](http://www.bni-ohio.com).

**Akron Downtown Toastmasters** — Noon, University Park YMCA, 477 E. Market St., Akron. Bring lunch. Information: Tom Serle, 330-678-8930.

**Toastmasters Beacon Journal** — Noon, Beacon Journal John S. Knight Room, 44 E. Exchange St., Akron. Information: Sean Reed, 330-996-3425.

Calendar items for the Beacon Journal Business section may be sent by fax to 330-996-3052.

# Chasers

Continued from Page D1

chasers," said Summit County Office of Consumer Affairs Director Cynthia Sich. "They often show up after bad weather has passed and offer to do work at unreasonably low rates. Often, they do shoddy work and are not from the area. When you have a complaint, they are long gone."

Summit County requires all construction trade contractors to be registered annually and to provide the county with a \$10,000 security bond, provide a Workers' Compensation Certificate and show proof of liability insurance.

Here are tips from the BBB and Summit County:

- "Storm chasers" typically drive trucks with out-of-state license plates. They sometimes canvass the area with fliers advertising their services, offering to work with insurance companies, or going door to door with offers.
- Don't make quick decisions on storm-damage repair. There are many reputable local contractors who can make repairs and who will still be around for service after the job is complete.
- Contact the Summit County Consumer Affairs Department at 330-643-2879

or the BBB at 800-825-8887 toll-free, or go online to [www.akron.bbb.org](http://www.akron.bbb.org) to see if there have been any complaints filed against the contractor. If you are in Summit County, find out if the contractor is registered at 330-630-7077.

• Get the company's complete name, address and phone number. Be skeptical of any vague or hesitant answers, or no offers of contracts, brochures, or anything in writing. Beware of high-pressure sales tactics.

• If it is an out-of-town or out-of-state company, ask how any warranty issues or problems will be addressed.

• Ask for references from previous jobs and check them.

• Before work starts, have a signed, written contract including start and completion dates, exact costs, specific work to be done, and warranty information. Read all terms before signing.

• Check with your homeowners' insurance agency to have an adjuster determine if and how much it will cover.

• Be suspicious of any

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contractor who asks for payment first. It might be acceptable to pay a deposit for certain jobs. Check with someone such as the insurance agent to see if payment of a deposit is customary for your particular job.

• Make a minimal down payment; consider paying with a credit card for extra protections.

• Before making final payment, get copies of your written warranties for materials and workmanship, proof that all subcontractors and suppliers have been paid, all work has been completed and the job site has been cleaned.

• When you are solicited at home, the contract is to include a three-day cancellation notice.

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# FIRST CLASSifieds

The place for a first look at first-time classified ads

Classified ads in the Akron Beacon Journal run in two places on the first day — as a First Class feature in a news section and as a listing in the Classified section.

**GENERAL**  
 1885 Opportunities—General

**Cats**  
 AFRICAN Savannah kittens born 5/22, first shots given, spotted, fierce & adorable. \$550-\$650. 330-929-6646

**Dogs**  
 GERMAN SHEPARD puppies. AKC registered, black & tan, 1st shots & wormed, \$400, new puppy. 330-243-6629/330-339-3006

**Merchandise**  
 5201 Tag & Estate Sales  
**Tag Sale**  
 MARCIA ZAREMBKA TAG SALE  
 FRI., SAT. & SUN.  
 July 20, 21, 22nd 10-4 PM  
 689 TAMARAC TRAIL  
 WADSWORTH, 44281  
 Dir.: Rt. 261 (Akron-Wadsworth Rd.) to left on Hartman. Follow to right on Farr to left on Tamarac Trail. This lovely sale incl. a Sherrill (3) cushion sofa, Pennsylvania House cherry (2) twin beds, (2) nightstands, triple dresser with (2) mirrors, country cabinet, lg. glass doors, bookcase style, Rush seat rocker, 9x12 braided rug, (2) file cabinets, linens, mink jacket, ladies clothing, designer bags & (3) coach, Prada backpack, hats, shoes-sz. 10, pictures, corner computer desk

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**REAL ESTATE**  
 City Properties Wanted  
**WE BUY HOUSES**  
 Close in 30 days or less. 330-256-9669

**City Property East**  
**LOOK**  
 GREAT INVESTMENT  
 AKRON, 1250 Delos St., 1 bd., 1 ba, single family, owner financing or cash discount, \$1,000 down, \$502 mo. 803-978-1542 or 803-354-5692

**Mobile Homes**  
 07 PURCHASED - As a new model in '09. 2 bdrm., 2 ba., c/a, carpet, washer/dryer. Only lived in 1-1/2 years. Big backyard. No pets or land contract. Westview, Doylestown. 330-794-7801

**Out of State Property**  
 ATTENTION DEER HUNTERS  
 80 acres of land in wild, wonderful WV. Very private lots of good 4-wheeler trails, site to build cabin on. \$89,500. 304-565-3891

**RENTALS**  
 Apartments Unfurnished  
 BARBERTON: Smaller 2 bd. apt. upstairs w/lg. bonus rm. Appls. Most utils. pd. 248 7th St. NW. \$600/mo. + \$600 sec. Mark, 803-517-9301

**SPORT UTILITY VEHICLES**  
 2000 MITSUBISHI Montero XLS, 4WD, 198K mi., dependable a/c, pw. pl. \$3,000. 330-357-7977

**Job Hunting! Online. Anytime.**  
**JOBS**  
 Jobs.Ohio.com

**Homes Unfurnished**  
 GOODYEAR HTS: 1186 Pondview 3bdrm, 1ba, bsmr, w/d hookup, \$600 inclds trash & water + dep. 330-541-8480

**GREEN:**  
 3 bd., 2.5 ba., fam. rm., C/A. \$1,250/mo. 330-644-9935

**HEY, why rent for \$650-\$750 when you can own for \$350-\$450 and get paid up to \$5,000 for owning? Go to [www.myniceakronhomes.com](http://www.myniceakronhomes.com) click on programs.**

**LOOK**  
 WEST: Lg. 4 bd. single, 1.5 ba., just redone, near downtown, only \$695 + dep. & utils. 330-419-1223

**TRANSPORTATION**  
 Pre-owned unless otherwise stated.

**13002 Sport Utility Vehicles**  
 2000 MITSUBISHI Montero XLS, 4WD, 198K mi., dependable a/c, pw. pl. \$3,000. 330-357-7977

**Job Hunting! Online. Anytime.**  
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